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COLLEGE FILES
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Nanking
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Reisner, John H. 1933-1934

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0544

TRANSFER
Nanking

1933

University of Nanking

February 16, 1933.

Mr. J. Lossing Buck
614 Wyckoff Road
Ythaca, N. Y.

Mr. John H. Reiser
419 Fourth Avenue
New York City

Dear Buck and Reiser:

We have just received the following cablegram from Nanking:-

"NOTIFY BUCK REISER SHANGHAI BANK PROMISES TWENTY THOUSAND \$ SILVER
ANNUALLY THREE YEARS FOR ONE EUROPEAN ONE AMERICAN EXPERT
COOPERATIVES MARKETING FUNDS INSUFFICIENT. CAN YOU RECOMMEND
SPECIALISTS SECURE ADDITIONAL FUNDS NO RESIDENCES SHALL WE APPROACH
GUN CHENG IS."

Both of you are more intimately acquainted than I with what
is involved. What steps do you suggest?

Very cordially yours,

BAG:PW

B A GARSIDE

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0545

AGRICULTURAL MISSIONS FOUNDATION
419 FOURTH AVENUE
NEW YORK CITY

TRANSFER

February 21, 1935

Mr. J. Lossing Buck
614 Wyckoff Road
Ithaca, N. Y.

Dear Lossing:

Your letter of February 20th has come, and I have had a long telephone conversation with Mr. Garside regarding it and the original cable from Hanking. Neither of us know exactly what the cable meant; and because of this I find it difficult to frame a satisfactory reply. I am not at all sure that we have any right to assume that the people on the field are taking care of the total budget that would be necessary in connection with the work of these two experts. It seems to me pretty definite that in their letter they are asking us whether we could secure additional funds, in addition to asking us whether they shall approach Mr. Gunn. To get the whole matter before us a little more clearly and to help us to understand what the cable meant, the following interpretations of the cable are possible, and Garside and I would like for you to tell us which is likely the correct meaning:

"Notify Buck Reisner Shanghai Bank promises twenty thousand silver annually for three years (toward the total expenses of) for one European (and) (or) one American expert (in) cooperatives (and) marketing Stop Funds are insufficient Can you recommend specialists (and) (To) secure additional funds (but) (there are) no residences (are available) (Stop) Shall we approach Gunn."

^ (SEH)

Our interpretation of the cable was that they wanted to know whether we could recommend specialists and secure additional funds; that no residences were available, and evidently these would have to be provided for in additional funds; and, finally, they wanted our judgment as to whether they should approach Mr. Gunn.

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TRANSFER

Mr. J. Lossing Buck

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On the basis of this interpretation, and in order not to lose anymore time than necessary, and on the basis of your suggested cable, we have worked out the following reply:

rv (Study)

Recommend approach Gunn emphasizing need (investigating) organization problems and training Chinese experts Stop Recommending American expert three weeks hence possibly Myers Cornell Stop Can secure best experts one year only Recommend follow with younger cheaper expert Stop If Gunn unfavorable cable additional funds needed Write fully Financial outlook here unhopeful.

Garside and I are sorry to hold this matter up, but feel that the cable does not carry very definite implications with reference to our securing additional funds on this side and that it ought to be referred to in the reply. However, we shall be guided by your judgment and advice.

Yours very sincerely,

JHR
John H. Reisner

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TRANSFER

Mr. J. Lossing Mack

On the basis of this representation and in order not to lose anymore time than necessary, and on the basis of your suggestions, we have worked out the following reply:

Research efforts should be maintained need investigating (organization) process and training Chinese experts. Stop recommending American expert three weeks ago possibly experts Cornell. Stop our secure base experts one year only. Resources follow with younger member expert stop. It is our responsibility. Stop additional funds needed. Write fully financial outlook here whenever.

(2) v

Outside and I am sorry to hear this matter up, but feel that the cable does not say very clearly. I am in contact with reference to our sending additional funds on this side and that it ought to be referred to in the reply. However, we shall be waiting your judgment and advice.

Yours very sincerely,

J. Lossing Mack

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TRANSFER

AGRICULTURAL MISSIONS FOUNDATION

419 FOURTH AVENUE

NEW YORK CITY

TELEPHONE: CALEDONIA 5-1271

JOHN H. REISNER
EXECUTIVE SECRETARY

BOARD OF DIRECTORS (CONTINUED)

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RALPH W. GWINN
THOMAS JESSE JONES
ROBERT R. MOTON

March 15, 1933

ack 3/21

Mr. B. A. Garside
Christian Colleges in China
150 Fifth Avenue
New York City

Nanking

Dear Garside:

INDEXED

In a personal letter from Rex Wheeler recently he included the following paragraph with reference to the Famine Funds and their designated use:

"Dean Sie has just returned from a trip up North with the League Commission, as Miss Anderson wrote you this week. Yenching feel much aggrieved because the Famine Funds were assigned to Nanking and is making a concerted drive to secure definite commitment to continue the use of one quarter of the balance of the funds in North China. The phraseology of the assignment leaves this open. I think it ought to be left open and that we ought not make any definite commitment or apportionment of this money.... It may be that we ought to use the same proportion as hitherto in the North but I do not think we ought to make any permanent commitment so that we shall be free to use our judgment as the various situations arise. Will you please talk this over with Dr. Speer?"

In going over the recommendations of the American Famine Fund Committee, in Shanghai, to the National Savings and Trust Company, it seems to me that there is nothing that commits the University at all in connection with the use of these funds in North China. It does suggest that in the judgment of the Committee the University of Nanking should continue to use the same proportion of funds in North China as has been going to Yenching; but it is not binding on the University, and should not be. The situation may change within five or ten years, which calls for a radical reorganization of program, and the University must be free to act on the

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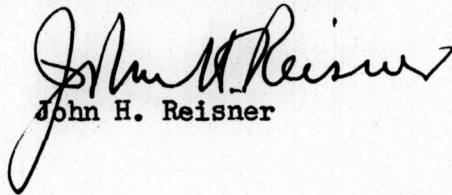
Mr. B. A. Garside

- 2 -

TRANSFER

basis of its own best judgment under the circumstances. I think we are all so much of one accord in this matter that it is not necessary to discuss the matter further, as has been suggested by Rex. I am sending a copy of this letter to Dr. Speer and Dr. Scott.

Yours very sincerely,


John H. Reisner

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0550

Dear Sonido. Here is copy of original letter
out of which fragments was
found. JHR

COPI

THE SHANGHAI COMMERCIAL & SAVINGS BANK, LTD.

Shanghai, China

TRANSFER

October 14, 1935

Mr. John H. Reisner
Agricultural Missions Foundation
419 Fourth Avenue
New York City, N. Y.
U. S. A.

Dear Mr. Reisner:

The Cotton Industry Commission which is under the National Economic Council of the Chinese Government has a program for five years to improve the cotton industry in China. Mr. K. P. Chen, the General Manager of the Shanghai Commercial and Savings Bank, has been appointed by the Chinese Government to be the Chairman of the Commission. The program includes the improvement on production and marketing of cotton as well as the manufacturing of cotton goods in China.

The Commission needs an expert in co-operative marketing of cotton and offers a position for a minimum period of two years for an expert who must have much experience in the organization work and the business management of cotton co-operatives and ability to teach. The Commission expects the Department of Agricultural Economics of the University of Nanking to train the workers for the cotton co-operatives which are to be organized during the five-year period. The expert in question will be expected to give part of his time for training the workers and part of his time for directing the work in the cotton co-operatives and for developing an efficient marketing system for the cotton co-operatives.

The Commission desires to have the expert available by February, 1934 and will appreciate greatly for your service to tentatively locate a suitable expert in the United States to fulfil the above requirement. You may approach in anyway as you see fit and to make personal visit if necessary. All of your expenses in connection with this work will be reimbursed. Please answer by cablegram by November the 20th, if possible, with the following information about the candidate: name, experience, date available and salary required inclusive travel. The salary for the expert can be guaranteed by bank.

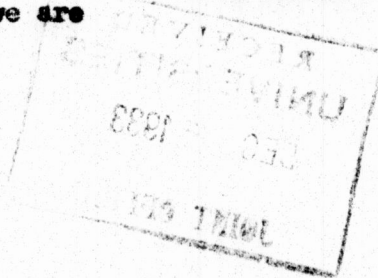
We are glad to inform you that, by Prof. Buck's recommendation, the Shanghai Commercial and Savings Bank has accepted Dr. Harper as the expert in co-operative marketing from the United States and Mr. Strickland as the expert in co-operative credit from Europe.

Anticipating to receive a favorable reply and thanking you in advance, we are

Yours very cordially,

(Signed) P. W. Taou

Paul C. Hsu



0551

less favored. Here a copy of original letter
 was sent of which I am sending you
 a copy.

COPY

THE SHANGHAI COMMERCIAL & SAVINGS BANK, LTD.

Shanghai, China

October 14, 1933

Mr. John H. Reahner
 Agricultural Missions Foundation
 419 Fourth Avenue
 New York City, N. Y.
 U. S. A.

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Anticipating to receive a favorable reply and thanking you in

Yours very cordially,
 (Signed) P. W. Tsou
 Paul C. Han

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THE SHANGHAI COMMERCIAL & SAVINGS BANK, LTD.

Shanghai, China

October 14, 1933

TRANSFER

Mr. John H. Reisner
Agricultural Missions Foundation
419 Fourth Avenue
New York City, N. Y.
U. S. A.

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Anticipating to receive a favorable reply and thanking you in advance, we are

Yours very cordially,

(Signed) P. W. Taou

* Paul C. Hsu

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[Faint, mostly illegible text, possibly a letter or document]

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0554

Exhibit B -

The Shanghai Commercial & Savings Bank, Ltd.

HEAD OFFICE: 50 NINGPO ROAD

CABLE ADDRESS
"COMSAVBANK"

TELEPHONE
TO ALL DEPARTMENTS
& LOCAL BRANCHES:
12560

TRANSFER

CODES USED:
BENTLEY'S
A. B. C., 5TH AND 6TH ED.
WESTERN UNION, UNIVERSAL AND 5-LETTER ED.
PETERSON'S INTERNATIONAL BANKING CODE
PETERSON INTERNATIONAL CODE (2ND ED.)
PRIVATE CODES.

Shanghai, Dec. 16, 1933

IN REPLY PLEASE REFER TO

Mr. John H. Reisner
Agricultural Missions Foundation
419 Fourth Avenue
New York, N. Y., U. S. A.

Dear Mr. Reisner:

Your first letter acknowledging the receipt of our cable, your cable recommending Mr. Farrington and your letter of November 18th with the detail reference of Messrs. Farrington and Herrmann were all received with sincere thanks for your valuable service in locating such competent person for the cotton cooperative work in China. Your letter of November 18th was received last Wednesday.

You must have had, by this time, the cable sent by President Y. G. Chen of the University of Nanking to Mr. Garside of the New York Office to invite Mr. Farrington to take Dr. Harper's position in the University per conditions described in your cable. This is because Dr. Harper can not come to China next February and, in order to secure the prompt service of the cooperative cotton expert before the final approval of the budget of the Cotton Industry Commission, both the Bank and the University agree to invite Mr. Farrington to take the University position. So President Chen has cabled Mr. Garside to forward the decision to you. The cable was sent before the receipt of your letter of November 18th and we did not have any knowledge of Mr. Herrmann then.

We fully appreciate the wide experience and the excellent qualifications of Mr. Herrmann for cotton cooperative work. But we fell, same as you and Mr. Nyhus have thought, that the salary requested is too big under Chinese conditions. We are very sorry for not being able to secure Mr. Herrmann's service at this time.

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Mr. John H. Reisner - 2

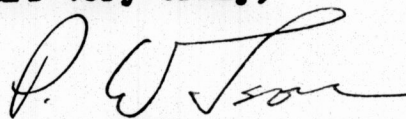
Before Mr. Farrington starting for China, we would like to ask him to collect some materials that concerns with the accounting and auditing work, the various forms of sheets, reports certificates, contracts, by-laws and other materials for the management and operation of cotton co-operatives and cooperative cotton gins as to be needed both from the stand point of cooperatives as well as from the financiers.

If possible, we would also like to ask Mr. Farrington to get some reference material for tobacco co-operatives as we are thinking to start one or two tobacco cooperatives in Anhwei and Shangtung Provinces.

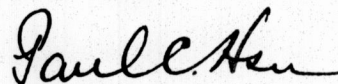
We should greatly appreciate if you would kindly forward to Mr. Farrington the information about the collection of materials.

Again allow us to express our most sincere thanks for the very valuable service you have rendered and your keen interest in the development of cooperative movement in China, we are

Yours very truly,



P. W. Tsou



Paul C. Hsu

P.S. ^{write} Will you also development here
in my next letter soon.

PCH.

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AGRICULTURAL MISSIONS FOUNDATION
419 FOURTH AVENUE
NEW YORK CITY



Jan. 6, 1934.
Jut 1/9/34
Attached
to voucher

Dear Sarahs -

Herewith our bill for call to China
re Farrington which we discussed a few
days ago & decided it was a legitimate
charge vs the Ministry of Banking & their
Special Shanghai Current & Savings Bank for
western cooperative specialists.

Amount \$20.67 as per enclosed copy. Coured
I have a check in the next couple of days.

Sincerely

John W. Reiser.

Please make check payable to me personally or
to the Committee of Reference & Counsel - either of us
will sign the voucher.

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AGRICULTURAL MISSIONS FOUNDATION
419 FIFTH AVENUE
NEW YORK CITY

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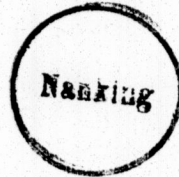
0558

1934

Nanking

January 9, 1934

Mr. John H. Reisner
419 Fourth Avenue
New York, New York



Dear Reisner:

Enclosed are the letters we have received with reference to the possibility of getting Mr. A. M. Dickson or Mr. Herman for the job in cooperative marketing in Nanking.

The cable I read to you over the telephone this morning was as follows:-

GARSDIE REISNER APRIL FIRST ACCEPTABLE
OBTAIN BILL MYERS OPINION CANDIDATES

We will be glad to assist you in any way we can in following up leads you may have on promising candidates, but since you are in touch with the men working in this special field, and are best qualified to pass on the professional qualifications of candidates as well as their general fitness for this type of position, we must look to you to lead us in finding the right man.

We are enclosing herewith a check to your order in the amount of \$20.67 covering the cablegram you sent on November 18th regarding Farrington.

Very cordially yours,

B A GARSDIE

BAG:MP

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AGRICULTURAL MISSIONS FOUNDATION

419 FOURTH AVENUE

NEW YORK CITY

Nanking

February 12, 1934

*noted
JHR*

CC: Mr. B. A. Garside

Professor J. Lossing Buck
College of Agriculture & Forestry
University of Nanking
Nanking, China

Dear Lossing:

We are beginning to make a little more progress in locating the Cotton Cooperative expert. You have no idea how difficult it is to locate good men. The recent activity of Government has created a demand for good men. However, we have five men now on the string, as follows: A. M. Dickson, associate agricultural economist in the Division of Cotton Marketing, located at Dallas, Texas; E. A. Terry, who with Professor Wilson Gee just completed a careful study and report on the "Cotton Cooperatives in the Southeast"; Professor J. T. Sanders, head of the Department of Agricultural Economics at Oklahoma A and M College, who has suggested the possibilities of his getting a two years' leave of absence; Professor J. N. Lipscomb, head of the Department of Agricultural Economics, Mississippi State College; and W. C. Jensen, connected with Clemson College, S. C. Paul Nyhus has been of very great assistance in locating these men and, I know, has had the cooperation of a number of other men in Washington.

I fear the outlook for getting the best one of these out to Nanking by April 1st is not any too good, and we may have to cable for further advice.

Please share this letter with all others who are interested.

Yours very sincerely,

JHR

John H. Belsner

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March 27, 1934

Mr. John H. Reisner
419 Fourth Avenue
New York City

Dear Reisner:

For your information we note the two cablegrams we have received from Nanking recently.

March 14, 1934

"GARSIDE REISNER IN ADDITION TO COTTON MARKETING SPECIALIST OBTAIN ON BANK FUNDS YOUNG PHD COOPERATIVE MARKETING CREDIT AND BUSINESS MANAGEMENT WITH HOME EXPERIENCE STOP RECOMMEND LENIENCY RELIGIOUS QUALIFICATIONS CHEN"

March 27, 1934

"SALARY ANNUALLY APPROXIMATELY EIGHTEEN HUNDRED TO THREE THOUSAND PLUS TRAVEL DEPENDING EXPERIENCE MINIMUM TWO YEARS CHEN "

Very cordially yours,

B A GARSIDE

BAG:MP

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Mr. John H. Reiser
419 Fourth Avenue
New York City

May 16, 1934

Dear Reiser:

You will have noted from the minutes of the April 26th meeting of the Nanking Founders the discussion on page three with regard to agricultural developments. The paragraph closes with this sentence:-

"The Board expressed its keen interest in these suggestions, and requested Dr. Butterfield to prepare a statement along these lines for transmittal to the field by the Secretary."

Dr. Butterfield has now drafted the statement of which I enclose a copy herewith. He asks that I show this to you for your comments. I would be grateful for your comments and suggestions.

Very cordially yours,

BAG:MP
Enc.

B A GARSIDE

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At a recent meeting of the Nanking Founders the point was made that the College of Agriculture of Nanking University, in its establishment of some twelve or fourteen experimental centers in various parts of central and north China, has presented to the Christian churches and various mission boards a unique opportunity for cooperation.

Apparently the idea is rapidly gaining ground both here and in China that Christian forces in China wish to concentrate their rural work around centers from which may radiate expert advice and oversight, out into groups of adjoining "rural community parishes". Your centers would seem to furnish ideal places for such a development.

I am instructed therefore by the Founders to ascertain whether you would be disposed to cooperate with and urge upon the churches and missions in the territories in which your experimental centers are located, to begin to plan development of community parishes and Christian work areas, each with one of your centers as the nucleus of practical interest and work.

We wish to place this query before you partly to endorse the splendid idea that lies back of the centers, and partly to make sure of your complete sympathy with the general plan proposed, before we approach the missions with respect to it. We can see that eventually the plan, if at all successful, would call for increases in your budget in order to enlarge and extend the work of the centers in order to meet developing needs.

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AGRICULTURAL MISSIONS FOUNDATION, INC.

419 FOURTH AVENUE

NEW YORK, N. Y.

TELEPHONE: CALEDONIA 5-1271

May 17, 1934

Mr. B. A. Garside
Christian Colleges in China
150 Fifth Avenue
New York City



Dear Garside:

INDEXED

I read your letter of May 16th and the attached statement of Dr. Butterfield's with much interest.

Based on a report of the cooperative experimental work of the College of Agriculture for the year ending June 30th, 1933, I have made up the enclosed statement on which I have indicated by a * the Mission centers. You will notice there are six of these now active. Of these six, the two cooperating bodies at Tsinan and Tunghsien are already greatly interested in the development of rural community centers and rural reconstruction units; and the groups are working on programs consciously directed to this end. The cooperative center at Taiku consists of the Shansi-Oberlin Memorial Schools, with which the Congregational Mission there closely cooperates, but for which I believe they have no administrative responsibility. The work at Yihsien, Shantung, was dropped at the end of 1933 and experiments divided between Tsinan and Hsuchowfu. The work at Kaifeng is done in cooperation with the Southern Baptist Mission, who are contributing land and the buildings but making no financial contribution. I cannot imagine the Southern Baptists taking any interest in a Larger Parish. This leaves the Nanhsuchow Station (Presbyterian North) the one center where there ought to be opportunities for doing the thing which Dr. Butterfield had in mind in his memorandum.

Attention should be called to the fact that these stations were all established on a cooperative basis and are still on this basis, whether the cooperation is with Christian groups or Government organizations.

While I have every sympathy with the proposals made by Dr. Butterfield, in view of the situation which has already developed at Tunghsien and Tsinan and the situations which exist at the other stations, I am not at all sure that his suggestions have the pertinency which they would seem to have if the cooperative centers were not conditioned by the situations which I have above described.

Perhaps there is something in the situation which I do not see. I hope you will send these comments and the statement on to Dr. Butterfield, with whom I shall be very happy to go into the matter in more detail if he so desires.

Yours very sincerely,

A handwritten signature in cursive script.
John H. Reisner

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Enclosure

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AGRICULTURAL MISSIONS FOUNDATION INC.

410 FORTY AVENUE

NEW YORK, N. Y.

TELEPHONE: COLCAMP 2-5700

Dear Sirs:

I have the honor to acknowledge the receipt of your letter of the 10th inst. in relation to the above-captioned matter. The same has been referred to the appropriate authorities for their consideration.

The Board of Directors of the Agricultural Missions Foundation has considered your application and has decided to grant the same. The amount of the grant is \$100.00 and is being paid to you in the form of a check.

I am, Sir, very truly yours,

John H. Bolander
 Secretary

RECEIVED
 UNIVERSITIES
 MAY 18 1934
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UNIVERSITY OF NANKING
COLLEGE OF AGRICULTURE
COOPERATIVE EXPERIMENTAL CENTERS
As of June 30, 1933

- * Nanhsuchow (Anhwei) - Presbyterian North
- * Kaifeng (Honan) - Southern Baptist
- * Yihsien (dropped end of 1933) (Shantung) - Presbyterian North
- Yenching (Hopei) - A Substation of Nanking
- Hsuchow (Government) (Kiangsu)
- * Taiku - Shansi-Oberlin Memorial Schools (A.B.C.F.M. cooperating)
- *Tsinan (Cheloo) - School of Theology and Rural Institute
- *Tsangchow (Hopei) - London Missionary Society
- Sianfu (Shensi) - Government cooperation
- Tinghsien (Hopei) - Mass Education Movement
- Wusih (Kiangsu) - Provincial College of Education
- Hwangtu (Kiangsu) - Rural School Branch, Shanghai Middle School
- Hwangsue (Kiangsu) - Rural Village Improvement Association
- *Tunghsien, (Hopei) - Cooperating in extension with North China
Christian Rural Service Union
- Wukiang (Anhwei) - Experimental Extension Center of College
(No mission work at this place)
- Cooperative stations at Kweitch, Honan, combined with Kaifeng in 1932.
Weihsien, Shantung, combined with Tsinan.
- * Developed originally on cooperative basis between the local mission groups and the University of Nanking.

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DEPARTMENT OF AGRICULTURE
BUREAU OF PLANT INDUSTRY
WASHINGTON, D. C.

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