

215\_3644

UBCHEA ARCHIVES  
COLLEGE FILES  
RG 11

Nanking  
Corres.  
Institute for Research in  
Land Economics and Public  
utilities 1919-1930

1115

*Richard S. Ely*

THE UNIVERSITY OF WISCONSIN  
MADISON

RECEIVED  
DEPARTMENT OF AGRICULTURE  
BUREAU OF ECONOMIC RESEARCH

JUN 16 1919

June 14, 1919.

Dr. J. E. Williams,  
Vice-President,  
University of Nanking,  
New York Office, 156 Fifth Ave.,  
New York, N. Y.

Dear Dr. Williams:-

I waited until a decision was reached before replying to your letter of May 8th. Favorable action has so far not been taken by the Carnegie Corporation. I am hoping later on it may be taken, but for the present my appropriation for a research fund has been deferred, although it was very warmly supported. I have by no means given up hopes. If I do not get funds from this source, I hope I may get funds from another source, in order to make it possible to do the great epoch-making work which needs to be done in China. There is an opportunity for a man to do a world - service in helping to develop a satisfactory land policy in China.

If you hear of any other lines of approach, please let me know, and in the meantime be sure that I shall not forget the matter.

By the way, there is one possibility. Mr. Edward L. Doheny is, I suppose, one of the richest men in the United States. He has expressed a good deal of interest in backward countries. It is possible that, if you had the right approach to him, you could do something. I think he has an ambition to do a great work with his money, of which he has an abundance for anything that he wants to undertake. I

1116

6-14-19

have already approached him on this subject, Consequently, it should be done through some independent channels. The address of his office is 620 Woodward Building, Washington, D. C. His home address, however, is Los Angeles, California, but he is a good deal in Washington. Recently he has been in Paris. If you look in Who's Who, you will see a brief sketch of his life.

Sincerely yours,

Richard T. Ely

1117

W-C

November 15th, 1919.

Professor Richard T. Ely,  
The University of Wisconsin,  
Madison, Wisconsin.

My dear Dr. Ely:-

Mrs. Williams and our little lad Dickie and myself  
are turning our faces toward China.

I was not able to meet your friend Mr. Edward L. Doherty,  
although when in Washington I made an effort to. At another time I hope I may  
be more successful. I feel sure that you will keep up your interest in China's  
land problems and that Theodore Machlin can co-operate with you to better purpose  
now that he is located in Madison.

We are adding five new instructors in our Agriculture  
and Forestry Department. We have sent over ten additional people within the  
last five months. Our little enterprise began with an annual budget of \$25,000.00  
in 1909 and in 1920 our budget will be over \$227,000.00 on current account. During  
the last two years we will have added over \$150,000.00 for equipment. We graduated  
this year in June thirty students, about equal to our total College enrollment when  
we began in 1910.

It is a great pleasure to know that I shall anticipate seeing  
you in China.

With cordial regards, I am,

Very sincerely yours,

1118



UNIVERSITY OF NANKING

NOTES ON LUNCHEON CONFERENCE WITH DR. RICHARD T. ELY AND OTHER REPRESENTATIVES  
OF THE INSTITUTE FOR RESEARCH IN LAND ECONOMICS AND PUBLIC UTILITIES

Town Hall Club, New York

1 P.M., April 16, 1929

TRANSFER

Representing the Institute

Dr. Richard T. Ely  
Dr. John H. Finley  
Lr. H. B. Dorau

Representing the University of Nanking

Dr. Robert E. Speer    Mr. F.T. Cartwright  
Dr. R.L. Howard        Dr. G.B. Huntington  
Mr. E.H. Cressy        Miss Minnie V. Sandberg  
Mr. B.A. Garside        Bishop L.J. Birney

The luncheon was devoted to an informal discussion of the basis of cooperation between the University and the Institute, together with consideration of the possible sources of support for developing this cooperation.

On behalf of the University Dr. Speer welcomed the representatives of the Institute and assured them of the gratification of the University at the prospects for the development of cooperation between the University and the Institute in study and research in the field of Chinese Land Economics and Public Utilities, where so little careful and scientific study has thus far been made. He invited all those present at the luncheon to contribute to the discussion of how this cooperation can best be carried on.

Dr. Ely described the basis of cooperation between the Institute and Northwestern University, which arrangements he suggested should prove a suitable model for working out a plan of cooperation between the Institute and the University of Nanking. He stated that at Northwestern University the Institute is responsible for the support of the work which the Institute wishes to undertake, and Northwestern University is responsible for providing the Institute with the necessary space and facilities for carrying on this work. If the University requests the Institute to undertake any additional teaching or research work desired by the University, the Institute is always willing to render such additional service so far as it can on the understanding that the University will provide the additional funds needed to carry on such special work as it may thus request. Such matters of administrative policy, personnel and the like as may arise from time to time between the Institute and Northwestern University are adjusted in conference between the Director of the Institute and the President or other appropriate administrative officer of the University.

Bishop Birney expressed his sympathetic interest in the proposed cooperation between the Institute and the University. He emphasized the need for securing the cooperation of the Chinese government in this proposed study and research to be undertaken by the University and the Institute, and suggested that at the beginning of this cooperation the Chinese governmental authorities be informed of what is contemplated and be asked to give their approval.

There followed a general discussion of the various details of the proposed cooperation.

The question was raised as to the length of time appointees of the Institute would spend in China. Dr. Ely stated that it was his thought that such appointees would stay at least one year, and preferably two years, on the field. He also pointed out that the continuity of the work of the Institute would be provided by having

Luncheon Conference with Representatives of  
Institute for Research in Land Economics  
and Public Utilities.

-2-

April 16, 1930

at least one representative always present at Nanking. All those present at the luncheon agreed to the desirability of having the representatives of the Institute spend at least a year or two in China, and some suggested that it would be desirable if at least some appointees could take up their work on a permanent basis.

The question was raised as to the probable attitude of appointees of the Institute toward the missionary purpose of the University of Nanking. Dr. Ely expressed the conviction that even though such appointees were directly interested in their work from a scientific standpoint, they would be wholly sympathetic toward the missionary purpose and program of the University.

The question was raised as to whether a beginning of cooperation between the Institute and the University could be made in the immediate future, either with the resources already available, or else with a comparatively small addition to these resources. It was proposed that, subject to the agreement by the Board of Directors in Nanking, the Institute might possibly be able to send out one or two men in the autumn of 1930. Dr. Ely suggested that it would be desirable to send out three men from the Institute at an early date, and suggested tentatively that these men might be asked to take up rural land problems, urban land problems and transportation problems. In Dr. Ely's judgment the annual expense in connection with sending out three men would be approximately G\$30,000.

The group discussed informally the question of how such an initial annual budget of \$30,000 might be secured. It was pointed out that it should be possible for the Institute and the University to secure the interest of donors who would be willing to contribute to such an undertaking as this, but would not be interested in contributing to the regular work of the University or of the Institute. It was also suggested that the Institute, in cooperation with the University, might prepare and appeal for this initial support.

Dr. Finley expressed his hearty interest in the proposed cooperation between the University and the Institute, and made a number of suggestions as to men who might possibly be interested in helping with the support of such an undertaking.

The group also discussed briefly the relationship between this proposed cooperation and the correlated program for all Christian higher education in China. It was agreed that the work to be undertaken by the Institute and the University under this cooperation could and should be harmonized with the plans already being developed in China for a nation-wide program of rural education and assistance with problems of rural life.

B. A. GARSIDE

Secretary

1120

2 copies

Board of Trustees

SHAW, President  
 or, Review of Reviews  
 JS C. DAWES, Chairman, Finance  
 Committee  
 111 West Monroe Street, Chicago  
 LAURENCE D. ELY  
 207 East Grand Avenue, Chicago  
 RICHARD T. ELY, Director of the  
 Institute  
 Research Professor of Economics,  
 Northwestern University  
 JOHN H. FINLEY  
 Associate Editor, New York Times  
 HENRY S. GRAVES, Director,  
 School of Forestry, Yale University  
 W. S. KIES  
 420 Lexington Avenue, New York  
 FRANK O. LOWDEN  
 Sissippi Farm, Oregon, Illinois  
 NATHAN WILLIAM MACCHESNEY  
 30 North La Salle Street, Chicago

INSTITUTE FOR RESEARCH IN  
LAND ECONOMICS AND PUBLIC UTILITIES



Northwestern University  
337 East Chicago Avenue  
Chicago, Illinois

Staff

RICHARD T. ELY, Director  
 HERBERT D. SIMPSON      HERBERT B. DORAU      E. W. MOREHOUSE  
 COLEMAN WOODBURY      PAUL J. RAVEN      A. G. HINMAN

Advisory Research Council

PROFESSOR B. H. HIBBARD  
 University of Wisconsin  
 PROFESSOR FRANK A. FETTER  
 Princeton University  
 DEAN RALPH E. HEILMAN  
 School of Commerce, Northwestern  
 University  
 PROFESSOR C. O. RUGGLES  
 Harvard University  
 PROFESSOR E. R. A. SELIGMAN  
 Columbia University  
 PROFESSOR JOHN D. BLACK  
 Harvard University  
 DEAN CHARLES M. THOMPSON  
 College of Commerce, University  
 Illinois

November 13, 1929

Nanking

Mr. B. H. Garside, Secretary  
 University of Nanking  
 150 Fifth Avenue  
 New York

TRANSFER

Dear Sir:

I am enclosing the blank in regard to Miss Grace Mertsky filled out as required.

I want to say in a general way that in character and qualifications she impresses me as qualified in an unusual degree for the work Professor Buck wants her to do in China. I think you are very fortunate to secure her services.

I am just back from New York and while there a letter was forwarded to me from Dean Reisner in which he asked my consent to this arrangement. I told him that I was glad to give my consent with the understanding that Miss Mertsky goes to China as a representative of the Institute. This appears to be exactly what Dean Reisner and Professor Buck want. The hope is that we will always have somebody in China carrying on the work which will be begun by Miss Mertsky next year. As I told Professor Buck, I have been asked to go to China but have never felt it worthwhile to go for a short time and return. He thought that if the Institute always had somebody in China staying at least a year we could do some worthwhile work. The work to be begun is exactly in the line of our activities and I think we have an unusual group which will be helpful. Other members of our staff are anxious to spend a year at least in China. It is my impression that the work to be started will be continued indefinitely. Professor Buck has already made a splendid start and I think it is quite probable that a hundred years from now this will still go on because it is badly needed and never can reach a conclusion because conditions change from time to time.

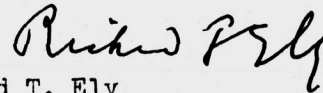
The Institute is represented in Wisconsin, Chicago and presently we shall have it in New York City and also, I hope, in China. We are beginning in a modest way but it does signify a great deal. I enclose something I

1121

Mr. Garside - Page Two

have just written out about the Institute. This is not ready for publication yet but it will show you what I have in mind and how I should like it announced.

Sincerely yours,



Richard T. Ely

Enclosures

1122

RECEIVED  
UNIVERSITIES  
NOV 15 1929  
JOINT OFFICE

1123



INSTITUTE FOR RESEARCH IN LAND ECONOMICS  
AND PUBLIC UTILITIES

President:

Executive  
Vice-Presidents:

Dr. H. B. Dorau

Institute Staff

Director of  
Research:

Dr. Richard T. Ely

Associate Director  
of Research:

Dr. Arthur J. Todd

Northwestern Univ-  
ersity Faculty

Treasurer of the  
Corporation:

Laurence D. Ely

Chicago, Ill.

Chairman of the  
Board:

Dr. Albert Shaw

Editor, Review of  
Reviews

Trustees:

Dr. John H. Finley

Associate Editor,  
New York Times

Trustees:

William S. Kies

New York

Trustee

Hon. Frank O. Lowden

Ex-Governor of  
Illinois

Trustee:

Gen. Nathan William MacChesney

Chicago, Ill.

Trustees:

Hon. Rufus C. Dawes

Chicago, Ill.

Trustees:

Col. Henry S. Graves

Yale University

1124

INSTITUTE FOR RESEARCH IN LAND ECONOMICS  
AND PUBLIC UTILITIES

(Affiliated with Northwestern University  
School of Commerce)

NEW YORK

Directors:	Dr. Richard T. Ely
In Charge of New York Offices:	Dr. H. B. Dorau Land Economics and Public Utilities
Dr. Walter Lagerquist	Finance and Housing Development
Dr. Wm. A. Berridge (Metropolitan Life Insurance Co.)	Financial Statistics
Mr. Herbert Emmerich (Technical Staff of City Housing Corporation)	Special Housing Problems in Connection with Radburn
Mr. Charles S. Ascher (Legal Staff of City Housing Corporation)	Legal Aspects of Housing with Special Reference to Radburn
Miss Rosalind Tough (Hunter College)	Land Economics and Housing
Miss Marjorie Alexander (Brooklyn Edison Co.)	Special Utility Problems in Metropolitan Housing
Mr. Lyford Green (American Telephone & Tele- graph Co.)	Special Utility Problems in Metropolitan Housing
Miss Clara F. Wigder (S. W. Straus & Co.)	Junior Financing and Housing



INSTITUTE FOR RESEARCH IN LAND ECONOMICS  
AND PUBLIC UTILITIES

(Affiliated with University of Nanking,  
Nanking, China)

C H I N A

Prof. J. Lossing Buck  
(University of Nanking)

Director

Miss Grace Mertsky  
(Staff of Institute)

China land utilization-  
population

Memorandum

It is planned to have continuously a member of the Institute staff in China working on problems of land utilization, each member to remain at least a year. Miss Mertsky's engagement is for three years.

OFFICE OF THE DIRECTOR OF INVESTIGATION  
U. S. DEPARTMENT OF JUSTICE

MEMORANDUM FOR THE DIRECTOR OF INVESTIGATION  
FROM THE [illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

RECEIVED  
UNIVERSITIES  
NOV 15 1929  
JOINT OFFICE

1127

*Board of Trustees*

ART SHAW, *President*  
Editor, Review of Reviews  
JUFUS C. DAWES, *Chairman, Finance*  
*Committee*  
111 West Monroe Street, Chicago  
LAURENCE D. ELY  
207 East Grand Avenue, Chicago  
RICHARD T. ELY, *Director of the*  
*Institute*  
Research Professor of Economics,  
Northwestern University  
JOHN H. FINLEY  
Associate Editor, New York Times  
HENRY S. GRAVES, *Director,*  
*School of Forestry, Yale University*  
W. S. KIES  
420 Lexington Avenue, New York  
FRANK O. LOWDEN  
Sinnissippi Farm, Oregon, Illinois  
NATHAN WILLIAM MACCHESNEY  
30 North La Salle Street, Chicago

**INSTITUTE FOR RESEARCH IN  
LAND ECONOMICS AND PUBLIC UTILITIES**



Northwestern University  
337 East Chicago Avenue  
Chicago, Illinois

*Staff*

RICHARD T. ELY, *Director*  
HERBERT D. SIMPSON      HERBERT B. DORAU      E. W. MOREHOUSE  
COLEMAN WOODBURY      PAUL J. RAYER      A. G. HINMAN

January 2, 1930

*Advisory Research Council*

PROFESSOR B. H. HERRARD  
University of Wisconsin  
PROFESSOR FRANK A. FETTER  
Princeton University  
DEAN RALPH E. HELLMAN  
School of Commerce, Northwestern  
University  
PROFESSOR C. O. RUGGLES  
Harvard University  
PROFESSOR E. R. A. SELIGMAN  
Columbia University  
PROFESSOR JOHN D. BLACK  
Harvard University  
DEAN CHARLES M. THOMPSON  
College of Commerce, University  
Illinois

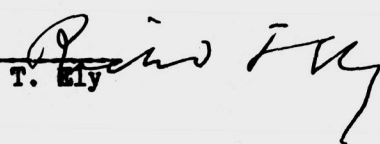


Mr. B. A. Garside, Secretary,  
University of Nanking,  
150 Fifth Avenue,  
New York, N. Y.

Dear Mr. Garside:-

I think the enclosure will explain the  
situation. Probably you have a copy of Professor Buck's  
letter. As there may be some doubt about that I enclose  
a copy with this.

Faithfully yours,

  
Richard T. Ely

RTE:CG  
2 Enclosures

1128

RECEIVED  
UNIVERSITIES  
JAN 6 - 1930  
JOINT OFFICE

1129

C O P Y

January 2, 1930

Professor J. Lossing Buck,  
University of Nanking,  
150 Fifth Avenue,  
New York, N. Y.

Dear Professor Buck:-

I have your letter of December 23rd. This surprises me, as I thought we had a complete understanding. I understood also from letters I received from others connected with the University of Nanking that they had the same understanding as I had. I tried to make it very clear that I was unwilling to release Miss Mertsy unless she went as a representative of the Institute. I said very clearly that I did not think it worth while to go to China and stay a short time and come back. However, when it was proposed that we should have a continuous relation and the Institute should always be in China, each one staying a year, the situation changed entirely. Every one of our best men wants to go for a year. I also should be glad to go, provided our Institute was working in cooperation with the University of Nanking. While you pay Miss Mertsy I do not understand that you have committed yourself as to paying the salaries of others. That is a matter I thought we could take up when the time comes.

I am sorry to say that I lose all interest in this work in China if the arrangement is different. I do not mean exactly that. Of course, I am interested, and intensely interested in the work in China and I believe that you have begun in a magnificent way. However, we have our own work to do and I do not want to feel that we can afford to let our people go except under such an arrangement as I have suggested.

I am sending this to New York. So that it may be sure to reach your hands I am sending a copy to San Francisco. Furthermore, I am writing to Mr. Garside and enclosing a copy. If the understanding is such as you have indicated then I would like to have Miss Mertsy released, as there is very important work for her to do. I would not feel that the work that she would do with your understanding would be of as great significance as to warrant making giving her up at the present juncture where the pressure for the thing that she can do is so great.

Faithfully yours,

---

Richard T. Ely

RTE:CG

1130

C O P Y

UNIVERSITY OF NANKING  
Nanking, China

New York Office  
150 Fifth Avenue New York, N. Y.

December 23, 1929

Dr. Richard T. Ely,  
Institute of Research in Land Economics,  
Northwestern University,  
Chicago, Ill.

Dear Dr. Ely:

Mr. Garside, Secretary of this office, has shown me some correspondence you have sent direct to him, together with the paper where you have indicated that your organization is cooperating with us at Nanking.

I appreciate your desire to make the arrangements in this way. However, I wonder if it is not somewhat misleading since, as a matter of fact, your organization is contributing nothing except granting Miss Mertsy a leave of absence from the Institute. I am afraid that your statement will be somewhat misleading to others, making others feel that there is much more direct work being done in connection with your organization than is actually the case. I would suggest therefore, that you make some change in statement.

If you find it at all possible to come to Nanking, we would be delighted to have you. In case you can make plans to come, I shall be glad to hear from you further. I am sailing from San Francisco, January 11th, on the S.S. MALOLO.

With best personal regards,

Very sincerely yours,

(Signed) J. Lossing Buck

1131





TRAN...

*Institute for Research in  
Land Economics*

January 6, 1930

Mr. Richard T. Ely,  
337 East Chicago Ave.,  
Chicago, Ill.

My dear Dr. Ely:

We acknowledge receipt of your letter of January 2 with which you enclose a copy of a letter you wrote Professor J. Lossing Buck on that same date, in response to Professor Buck's letter of December 23.

While I had not seen a copy of Mr. Buck's letter of December 23, and have had no conversation with him bearing on this communication, I am inclined to believe you have misunderstood Mr. Buck's meaning. I am sure he had no intention of implying any unwillingness on the part of the University of Nanking to consider Miss Mertsky a representative of the Institute for Research in Land Economics and Public Utilities, or any lack of enthusiasm on the part of the University for cooperation between the Institute and the University.

At a recent meeting of the Board of Founders of the University of Nanking the following action was taken:

"Attention was called to the fact that Dr. Richard T. Ely, Director of the Institute for Research in Land Economics and Public Utilities has expressed a warm interest in the work being done by the University of Nanking, in connection with the China Land Utilization and Population Project, and has indicated a desire that the Institute may have a direct relationship to this work through having a representative at the University of Nanking. Miss Grace Mertsky is to be considered as being in a sense a representative of the Institute, although the Institute is not assuming any responsibility for her support. It was

"BF-471 VOTED that the Board of Founders of the University of Nanking extends to the Institute for Research in Land Economics and Public Utilities a cordial invitation to share in the work being done by the Department of Agriculture and Economics of the University of Nanking, through the appointment of one or more representatives of the Institute as special workers at the University. It notes with gratification that the beginning of the relationship is already in prospect through the engagement by the University of Miss Grace Mertsky, and records the hope that this relationship

1132



1-6-30

by the Institute from time to time of other representatives whose support may be assumed in part or in whole by the Institute."

Everyone on the Nanking Board of Founders has been greatly pleased at this beginning of cooperation between the Institute and the University. We sincerely hope this relationship will develop rapidly as the years go by.

To the best of my knowledge nothing has been said or done either formally or informally since the meeting of the Nanking Board of Founders that would restrict in any way the cordiality of the invitation extended in the action quoted above.

At the present time preliminary arrangements have been completed for Miss Mertsy's sailing for Nanking on the President Fillmore leaving San Francisco February 7. I have made tentative reservations on this steamship and am only awaiting Miss Mertsy's confirmation of these reservations to purchase her ticket and send her a check to cover the balance of her travel expenses. When Mr. Buck left for San Francisco a few days ago I know he was very much gratified over the arrangements we have made with Miss Mertsy and was eagerly looking forward to having her on the field to assist him in his work. It would be a serious disappointment to him and a serious blow to the work the University is doing if any change should at this late date be made in the arrangements with Miss Mertsy.

I am sending a copy of this letter by air mail to Professor Buck in care of the Watson Steamship Company, San Francisco. No doubt he will write or telegraph before he sails.

Very sincerely yours,

BAG-H

Secretary

1133

*Board of Trustees*

ALBERT SHAW, *President*  
 Editor, Review of Reviews  
 RUFUS C. DAWES, *Chairman, Finance*  
*Committee*  
 111 West Monroe Street, Chicago  
 LAURENCE D. ELY  
 207 East Grand Avenue, Chicago  
 RICHARD T. ELY, *Director of the*  
*Institute*  
 Research Professor of Economics,  
 Northwestern University  
 JOHN H. FINLEY  
 Associate Editor, New York Times  
 HENRY S. GRAVES, *Director,*  
 School of Forestry, Yale University  
 W. S. KIES  
 420 Lexington Avenue, New York  
 FRANK O. LOWDEN  
 Siskiyou Farm, Oregon, Illinois  
 NATHAN WILLIAM MACCHEBNEY  
 30 North La Salle Street, Chicago

**INSTITUTE FOR RESEARCH IN  
 LAND ECONOMICS AND PUBLIC UTILITIES**



Northwestern University  
 337 East Chicago Avenue  
 Chicago, Illinois

*Staff*

RICHARD T. ELY, *Director*  
 HERBERT D. SIMPSON      HERBERT B. DORAU      E. W. MOREHOUSE  
 COLEMAN WOODBURY      PAUL J. RAYNE      A. G. HINMAN

*Advisory Research Council*

PROFESSOR B. H. HIBBARD  
 University of Wisconsin  
 PROFESSOR FRANK A. FETTER  
 Princeton University  
 DEAN RALPH E. HEILMAN  
 School of Commerce, Northwestern  
 University  
 PROFESSOR C. O. RUGGLES  
 Harvard University  
 PROFESSOR E. R. A. SELIGMAN  
 Columbia University  
 PROFESSOR JOHN D. BLACK  
 Harvard University  
 DEAN CHARLES M. THOMPSON  
 College of Commerce, University  
 Illinois

January 9, 1929-1930

Mr. E. A. Garside, Secretary  
 University of Nanking  
 150 Fifth Avenue  
 New York, New York



*January 9, 1930*

Dear Mr. Garside:

I have your gratifying letter of the 6th and am glad to know that Miss Mertsy will go to Nanking under favorable auspices. My understanding then is that our Institute establishes an outpost in China in affiliation with the University of Nanking. Naturally, we begin in a small way and we cannot tell exactly how we can work out our plans. I am very much pleased that we are going to have this relationship with the University of Nanking -- we expect to work under your general direction and cooperate with you just as we do where we have other affiliations as we do in Wisconsin and in Chicago with Northwestern University.

The arrangement with Northwestern University is that the University furnishes the quarters equipped in every way, and otherwise we pay all the expenses of our work, including, of course, the salaries of all those attached to us. In the case of Miss Mertsy you are paying all the expenses. When it comes to sending out others I think possible, and very probably, that we can raise money for this specific purpose. That, however, we can take up later.

If you are in Chicago of course we want to see you and I shall try to see you when I am in New York, where I am frequently. We can then discuss details.

If the work being begun under the direction of Dr. Buck is started properly I think we have begun something that will be in operation for generations. Because things are changing continually there can never be a final solution or a time when researches will not be needed. Small as the beginning is I am enthusiastic about it and am delighted to have this relationship. I propose to get out a statement before long mentioning the fact that we are establishing an outpost in China in cooperation with the University of Nanking and quoting the resolution of your Board. I believe this has real vital significance. It is a little seed but it is in good ground.

Sincerely yours.

*Richard T. Ely*

Richard T. Ely

1134

RECEIVED  
UNIVERSITIES  
JAN 11 1930  
JOINT OFFICE

1135

*Board of Trustees*

ALBERT SHAW, *President*  
Editor, Review of Reviews  
RUFUS C. DAWES, *Chairman, Finance*  
*Committee*  
111 West Monroe Street, Chicago  
LAURENCE D. ELY  
207 East Grand Avenue, Chicago  
RICHARD T. ELY, *Director of the*  
*Institute*  
Research Professor of Economics,  
Northwestern University  
JOHN H. FINLEY  
Associate Editor, New York Times  
HENRY S. GRAVES, *Director,*  
School of Forestry, Yale University  
W. S. KIES  
420 Lexington Avenue, New York  
FRANK O. LOWDEN  
Sinnissippi Farm, Oregon, Illinois  
NATHAN WILLIAM MACCHESSNEY  
30 North La Salle Street, Chicago

**INSTITUTE FOR RESEARCH IN  
LAND ECONOMICS AND PUBLIC UTILITIES**



Northwestern University  
337 East Chicago Avenue  
Chicago, Illinois

*Staff*

RICHARD T. ELY, *Director*  
HERBERT D. SIMPSON      HERBERT B. DORAU      E. W. MOREHOUSE  
COLEMAN WOODBURY      PAUL J. RAYE      A. G. HINMAN

*Advisory Research Council*

PROFESSOR B. H. HIBBARD  
University of Wisconsin  
PROFESSOR FRANK A. FETTER  
Princeton University  
DEAN RALPH E. HEILMAN  
School of Commerce, Northwestern  
University  
PROFESSOR C. O. RUGGLES  
Harvard University  
PROFESSOR E. R. A. SELIGMAN  
Columbia University  
PROFESSOR JOHN D. BLACK  
Harvard University  
DEAN CHARLES M. THOMPSON  
College of Commerce, University  
Illinois

January 13, 1930

B. A. Garside, Esquire,  
University of Nanking,  
150 Fifth Avenue,  
New York City, N. Y.

Dear Mr. Garside:-

I am very glad to have your letter, and also the letter just received from Professor Buck. Everything seems to be cleared up now, and I trust that we will be beginning something that is going to be highly useful and a credit to all concerned.

*with* I am preparing a notice which I trust will be helpful. In this first notice I am sending out about our work in China I do not mention Miss Mertsky's name. Of course, that is a mere incident and I think that is what Professor Buck felt. The thing is that we are beginning something in the University of Nanking which has the very greatest significance if we start along right lines. The leadership of Professor Buck gives me great confidence that we will do this.

Later on we will send out a little item for the Northwestern University bulletin and the bulletin of the University of Wisconsin mentioning the fact that Miss Mertsky is going to China to work along these new lines.

I hope early next month to be in New York City, and then will have the advantage of a personal conference with regard to details.

Sincerely yours,

*Richard T. Ely*  
Richard T. Ely

RTE:CG

1136

RECEIVED  
UNIVERSITIES  
JAN 15 1930  
JOINT OFFICE

1137



*Institute for Research  
in Land Economics*

The University of Nanking  
College of Agriculture and Forestry

*copy for Newlands*

Coachella, Calif., Mar. 10, 1930.

Mr. T. C. Linniger,  
Land Research Institute,  
Chicago, Illinois.



TRANSFER

Dear Mr. Linniger:-

INDEXED

Mr. Garside has forwarded to me your letter to him of March 4th and a copy of his reply to you, in which he asks me to send to you the information requested.

I have here only the original drafts of the project which has so materially been amended that it seems to me the only wise procedure to secure the data you wish--especially in view of the fact that you wish it for publication--is to write directly to Mr. Buck at Nanking. The address is Prof. J. L. Buck, University of Nanking, Nanking, China.

The above suggestion I know will not entirely meet your present wishes in the matter. Except at certain points involving administrative relationships, Mr. Buck has been in entire charge of the project. He alone arranged not only for the cooperation of your Institute, but also with the Scripps Foundation for the study of Population Problems, with the Milbank Foundation, and in smaller ways with other organizations. Any published statement therefore, it seems to me, should be submitted to Mr. Buck, so that it may be correct and inclusive. The necessity of an immediate statement does not seem to me to be so important as that it be accurate and comprehensive, and I do not believe anyone this side of the Pacific can supply the data for such a statement. I am quite sure that Dr. Garside appreciates the parts the Institute of Pacific Relations (who are putting tens of thousands of dollars into the project, the Chinese Committee of the Institute who revealed it and asked us to undertake it, the Land Research Institute, Univ. of California etc and the organizations named above, are all having in the project as well as the important part your own organization is playing--and that all must be considered in whatever statement is made. Therefore of course there is the necessity for a correct and succinct statement of the Land Utilization project itself, its objectives, schedules, working plans etc., etc., which I think ought to be made by Mr. Buck rather than by anyone else, so that changes in the original project may be included and the statement be full, correct and in a sense official.

I trust that I have made my position clear, that you will see the wisdom of referring the matter to Mr. Buck and that the delay will be more than justified in the final statement to be published by you.

I am sending a copy of this letter to Mr. Garside, and all the correspondence to Mr. Buck by this same mail.

Yours very sincerely,

*John H. Reiser*  
John H. Reiser.

1138

RECEIVED  
UNIVERSITIES  
MAR 12 1930  
JOINT OFFICE

1139



**Board of Trustees**

ALBERT SHAW, *President*  
Editor, Review of Reviews  
RUFUS C. DAWES, *Chairman, Finance*  
*Committee*  
111 West Monroe Street, Chicago  
LAURENCE J. ELY  
207 East Grand Avenue, Chicago  
RICHARD T. ELY, *Director of the*  
*Institute*  
Research Professor of Economics,  
Northwestern University  
JOHN H. FINLEY  
Associate Editor, New York Times  
HENRY S. GRAVES, *Director,*  
School of Forestry, Yale University  
W. S. KIES  
420 Lexington Avenue, New York  
FRANK O. LOWDEN  
Sinnissippi Farm, Oregon, Illinois  
NATHAN WILLIAM MACCHEBNEY  
30 North La Salle Street, Chicago

**INSTITUTE FOR RESEARCH IN  
LAND ECONOMICS AND PUBLIC UTILITIES**



Northwestern University  
337 East Chicago Avenue  
Chicago, Illinois

**Staff**

RICHARD T. ELY, *Director*  
HERBERT D. SIMPSON      HERBERT B. DORAU      E. W. MOREHOUSE  
COLEMAN WOODBURY      PAUL J. RAVEN      A. G. HINMAN

March 14, 1930

**Advisory Research Council**

PROFESSOR B. H. HIBBARD  
University of Wisconsin  
PROFESSOR FRANK A. FETTER  
Princeton University  
DEAN RALPH E. HEILMAN  
School of Commerce, Northwestern  
University  
PROFESSOR C. O. RUGGLES  
Harvard University  
PROFESSOR E. R. A. SELIGMAN  
Columbia University  
PROFESSOR JOHN D. BLACK  
Harvard University  
DEAN CHARLES M. THOMPSON  
College of Commerce, University  
Illinois

Professor B. H. Garside,  
Secretary, University of Nanking,  
150 Fifth Avenue,  
New York City

Dear Professor Garside:-

I am enclosing a statement about the Institute and its affiliation with the University of Nanking, and an including an appeal for funds. When I met with you and your associates at the Prince George Hotel it was suggested, I think by Dr. Speer, that I should make out a statement of this kind and then you could revise and make additions to it as you might see fit. I have no doubt you will be able to improve it in very many ways.

The amount asked, namely, \$100,000 a year, is not large when you consider the magnitude of the work. My idea is to begin modestly, feel our way along and expand our activities as the ground becomes firm under our feet.

I should suppose our appeal properly presented would be effective with people who would have no interest in missions and would not respond to an appeal for the University of Nanking as such. The slogan is "Economic Statesmanship and peace at home and abroad". We have a contact with one of the richest men in Japan. I rather think we will establish an outpost in Tokyo. Is it not possible to find some rich Chinese men who might respond to an appeal of this sort? We might have also a response from Jews and Catholics who would not be interested in missions - at any rate Protestant missions. It seems to me if we put this across in a fairly large way it may be epoch-making for the University of Nanking and, of course, it is far more important for China and other nations.

My idea is that we would have an affiliation with the University of Nanking similar to that that we had at Wisconsin and somewhat like that we have at Northwestern. We would pay all our own expenses; but probably those who are furnishing funds to us would assist as they have in the past and the University we are working with should furnish quarters, equip and care for them, etcetera. Our teaching activities would naturally be limited and we should be engaged primarily in research; but any teaching

Professor B. H. Garside - 2

**TRANSFER**

in the University of Nanking of course would have to be approved by the trustees of Nanking and fit in with general plans.

I shall be glad to get your reaction upon this and also to meet and talk with you about it when I am next in New York, and that will in all probability be the latter part of this coming week - possibly a little earlier.

Faithfully yours,

*Richard T. Ely*

Richard T. Ely

RTE:CG  
Enclosure

1141

RECEIVED  
UNIVERSITIES  
MAR 17 1930  
POST OFFICE

1142

March 14, 1930.

ECONOMIC STATESMANSHIP IN CHINA  
THE AIM OF RESEARCHES TO BE UNDERTAKEN BY THE  
INSTITUTE FOR RESEARCH IN LAND ECONOMICS AND PUBLIC  
UTILITIES IN COOPERATION WITH THE UNIVERSITY  
OF NANKING.

TRANSFER

Reports of the present famines in China reveal conditions which are truly appalling to western minds. Major catastrophes taking tolls of dozens or even scores of lives appear small in comparison with present events in China. Not hundreds nor thousands but millions of Chinese have perished from starvation and cold during the last twelve months. Prompt relief work on a gigantic scale is necessary if this wholesale loss of human life is to be checked. If funds for the work are not forthcoming two million more Chinese will perish within the next few months.

Relief work for the present famine, however, is not enough. Anyone who thinks on the enormousness of the current situation finds himself forced to look for the underlying causes and to search for preventive measures. The most common outcome of such thought is to blame the suffering and loss of life on political disorganization. But is this the entire answer? Would a stable government, the suppression of banditry, the checking of corruption among officials, a reorganization of the judicial system insure China against future economic collapses similar in kind, if not in degree, to those which have harassed her in recent years? Statesmanship in politics must come but will it alone be sufficient? Must it not be accompanied by an economic statesmanship which, on the basis of accumulated facts, will direct the activity of the Chinese people in such ways that the undoubted natural richness of the country will be used effectively in satisfying their economic demands?

Pursuing this line of thought a bit farther, what are the prerequisites to such an Economic Statesmanship? First of all, the facts of the present economic system, particularly the agricultural part which gives employment to

1143

about 85% of the population of the country, must be uncovered. Certain general facts are, of course, known; one or two regions are known in some detail. But the information is far too meagre\*- is the land being put to its most productive use? What factors control present production? Should some traditional practices and crops be replaced? What of the various systems of land ownership - which ones encourage production and secure a desirable distribution of the product? Can greater specialization of crops be promoted? What are the costs of making such changes? What transport facilities can be developed to assure such specialization? Are the sizes of land holdings satisfactory? Are not most of them too small for the most efficient production? Is a redistribution of population desirable? What difficulties face such a program? What mineral and power sources should be tapped as a part of a national economic land policy? Until definite answers to these and similar questions can be made, not for one region alone but for all sections of the vast country, the political reformation of China will fail to achieve its chief purpose. Ignorance of economic facts must be overcome by comprehensive scientific research before reliable public policies can be formulated and put into practice.

Such a research undertaking is a huge task. Its very size makes expert and experienced direction essential. Small oversights or errors in the early stages of the organization of the work and the training of native assistants would mean heavy losses of time and money. The Institute for Research in Land Economics and Public Utilities feels that its work on land uses and agricultural land tenure has evolved a technique which, with variations and adaptations, would facilitate the gathering of the pertinent facts in China and avoid the tangles of superficial information and hasty generalization.

The Institute seeks the opportunity to aid the thorough going rehabilitation of the Chinese economic system based on scientific knowledge of land uses. Economic statesmanship and far-sighted humanitarianism are equally dependent upon



TRANSFER

the accurate and intelligent collection and interpretation of facts. In China undoubtedly the question of land uses stands in the front rank of the major economic problems of the day. The direction and help of the trained staff of the Institute should be of untold value at this point. Already an affiliation between the University of Nanking and the Institute has been completed which promises substantial results in the fields of work which contain so many problems as well as such remarkable opportunities for practical reforms. Adequate financial assistance alone is needed. When it is available the Institute is ready to carry forward the research work on a scale commensurate with the size and significance of the problems involved.

The Institute for Research in Land Economics and Public Utilities is an incorporated educational organization, the purpose of which is independent, unbiased research in the fields indicated by its name. Among the trustees of the Institute are Dr. Albert Shaw, editor of the Review of Reviews; Dr. John H. Finley, of the New York Times; Rufus Dawes and General Nathan William MacChesney of Chicago. The Director of the Institute is Richard T. Ely, and among the members of the staff are Dr. Herbert D. Simpson, well-known tax expert; Dr. Edward W. Morehouse, co-author of the Ely-Morehouse "Elements of Land Economics", and editor of the Journal of Land and Public Utility Economics; and Miss Helen C. Monchow, author of "The Use of Deed Restrictions in Subdivision Development". In the field of public utilities the staff includes Dr. Herbert B. Dorau, now on leave of absence, and author of "The Changing Character and Extent of Municipal Ownership in the Electric Light and Power Industry"; and Mr. Paul J. Haver who has a considerable force working under him in the field of public utilities.

The Institute aims to cover all land uses and must include public utilities which determine in many respects the utilization of the land. One of the things that has been amply demonstrated by the researches of the Institute

1145

11146

is the close relationship of farm land and urban land problems and their relationship to the public utilities. All together they form a unit and great mistakes are made of scientific and practical significance if one line of research is carried on without reference to the others. One of the reasons why the farmers' problems in the United States are so far from solution is because so many have treated them alone and have not brought them into close relations with the problems in the city and also the public utility problems, including the various agencies of transport.

The Institute uses the operations of two benevolent corporations as laboratories. One of these corporations is the City Housing Corporation in New York City. The City Housing Corporation is now engaged in the construction of a city - Radburn, New Jersey. This is a housing experiment in which ultimately over \$70,000,000 will be expended in the construction of a city. It furnishes improved housing at a cost without parallel under similar circumstances. Our Institute studies cost and income, investment and return in the construction of a city from the ground up. We have reached some surprising results of the greatest significance. We have also an agricultural laboratory in the Fairway Farms Corporation of Montana, a non-profit organization made possible by a loan under very favorable conditions by Mr. J. D. Rockefeller, Jr. The Montana Agricultural College is concerned with the technical agricultural problems. We are concerned with the economic problems, such as the right size of farms, the right capital equipment, the right kind of a contract to make with our tenants whom we wish to help to become independent farm owners.

In Cook County, Illinois, the Institute is trying to help bring relief to distressed farmers whose property is being eaten up by a system of taxation that was antiquated 50 years ago.

One thing that has been clearly demonstrated by our Institute is the fact that the land problems of the farmer have the closest relation with the

1146



land problems of the city and that unless researches cover both fields serious errors of a scientific and practical kind are made. We have also demonstrated the close relationship of the land problems with the public utility problems. In the construction of a modern city public utilities should be considered as including approaches to the home in streets and if so considered cost far more than the land itself costs.

It is believed that this relationship between the University of Nanking and the Institute begun in a very small way will be fruitful to our own country as well as to China. The problems are vast and we are under no delusions about their rapid solution. If we begin in the right way on these problems of land and population the work that we start now will be going forward for generations to come. We appeal for a fund of \$100,000 a year for five years for this enterprise in China. This is not a large sum but an extremely small one for so vast an undertaking. Our hope and belief is that if we can have this amount of money for five years we will be able to demonstrate the value of our work and that larger funds will be provided and ultimately a permanent foundation. The appeal should interest a large class of Americans. Those who have business relations with China know the importance of any effort to establish rather widely diffused prosperity in that vast country, and those who wish well to mankind will welcome an opportunity to help through researches to lay the foundations of a better China. In so far as our work is successful it will be an aid in the establishment of peace at home and abroad.



CHINA UNION UNIVERSITIES

Fukien Christian University

Lingnan University

University of Nanking

Shantung Christian University

West China Union University

Yenching University

Princeton - in - Peking

CENTRAL OFFICE

Cable Address  
Nanfushan, New York

150 Fifth Avenue, New York City

Telephone  
WATkins 8703-4-5

B. A. GARSIDE,  
Secretary-Treasurer

C. A. EVANS,  
Associate Secretary-Treasurer

University of Nanking

March 28, 1930

Dr. George T. Scott,  
Dr. R. E. Speer,  
Dr. G. B. Huntington,  
Mr. Russell Carter,  
Mr. J. H. Reisner,

Gentlemen:

I am enclosing herewith a copy of a letter we have just recently received from Dr. Richard T. Ely, together with Dr. Ely's statement about the Institute and its affiliation with the University of Nanking. This communication from Dr. Ely is an outcome of a luncheon meeting we had with him at the Prince George Hotel last month.

Wednesday I had luncheon with Dr. Ely at the City Club. He suggested that it is desirable that we arrange another meeting sometime in April when a few of the officers or members of the Nanking Board of Founders might meet with Dr. Albert Shaw, Dr. John H. Finley and himself as representatives of the Institute to discuss the next steps in such an affiliation between the Institute and the University. I should be glad to have your judgment on the suggestions made by Dr. Ely in the enclosed material.

Very sincerely yours,

BAG-H

Enc. 2

1149



*Sarside*

INDEXED

INDEXED

April 15th, 1930.

✓ Miss G. C. Weininger,  
Institute for Research in Land Economics,  
Northwestern University,  
Chicago, Illinois.

✓ Dear Miss Weininger:

Your letter of March 4th to Mr. Sarside has been forwarded to me, together with a copy of Dean Weisner's reply. We greatly appreciate the interest of your Institute in this land utilization project which is being undertaken by the Department of Agricultural Economics of the University of Nanking. Since the work is only just beginning, we would rather not have it advertised in any large way. We would much prefer to stand on work accomplished than to broadcast our hopes of attainment. For this reason, we would very much prefer that you do not publish the pamphlet regarding our land utilization project.

Obviously, any such statement should be prepared by us here at Nanking, and just at present I do not feel that is is advisable. I understand that Miss Mertsy has already sent a brief outline of our project to Dr. Wly. I am enclosing another copy for you.

I wish also to call attention to the fact that Dr. Wly is interested in co-operating with us in our work here at Nanking. However, that co-operation at present has only taken the form of Dr. Wly's expression of hope for co-operation, and the release of Miss Mertsy for a period of three years, but with her salary and expenses entirely paid by the University of Nanking. This is not a significant part in the conduct of this project, except in a more general co-operative way. Of course, we greatly appreciate having one member of your staff with us who has received the excellent training of your Institute. I trust that I have said myself clear, and that you will fully understand my unwillingness to have the project advertised at the present time.

If it is your desire to refer to some work that we have already done, may I call your

JOHN WERTSKY

1150



Miss G. C. Leininger, UNIVERSITY  
Ins. for Research,  
Chicago.  
Page two.

attention to our new book, "Chinese Rural Economy",  
written by myself, and to be published by the Uni-  
versity of Chicago Press? Probably copies of this  
will be on the market within the next two or three  
months.

I expect a summary of this material to appear  
in the Journal of Farm Economics in the near future.  
I have also written an article for the Annals, to be  
published in May or June, which embodies some of the  
materials obtained in this study. The study included  
2,866 farms in seventeen localities in seven provinces  
in China.

Very truly yours,

J. Lossing Buck

JLB:M

RECEIVED  
UNIVERSITIES  
JUN 6 - 1930  
JOINT OFFICE

1151



## CHINA LAND UTILIZATION-POPULATION PROJECT

### I. Purpose

The purpose of this study is to give a comparatively accurate picture of the extent, location and character of China's agricultural resources; the density and growth of the rural population; and the effect of these two factors upon the content of living as measured by certain objective criteria.

### II. Scope

Data will be collected by the sampling method from the major geographical regions (15 to 20) of China, including the outlying provinces. It is planned to include approximately one-sixth of the hsiens of the country in the samples taken.

### III. Information to be Collected

- I. Areas used for different crops and for other purposes (including lands now waste.)
  1. Amount
  2. Proportion
  3. Trends and causes
- II. Utilization of crops and their by-products.
- III. Kind, number and production of livestock and the utilization of their products.
- IV. Yields and human factors affecting yields --
  1. Yields per unit of land and trend.
  2. Extent of irrigation and drainage (also possibilities and need.)
  3. Frequency and causes of crop failures.
  4. Amount and kind of fertilizers used.
  5. Extent of tenancy, type of tenure, and the effect of tenancy upon farm practice.
  6. Extent and purpose of credit needed.
  7. Land values.
  8. Farm practice
    - (1) Planting and harvesting dates
    - (2) Frequency of each operation for each crop.

- (3) Average amount of time per mow for each operation
- (4) Type of implement and number of men and number and kind and size of animals for each operation

V. Geographical influences affecting type of farming and yields

1. Climate
2. Topography
- 3q Soils
- 4.

VI. Marketing and transportation facilities affecting type of farming.

1. Kind and proportion of crops exported from the hsien.
2. Cost and methods of transportation.
3. Trend in exports.
4. Factors limiting the marketing of products.
5. Prices paid farmers.

VII. Kind and extent of subsidiary occupations and amount of idle time.

VIII. Farm layout --

1. Number and distance of plots
2. Number of fields
3. Topography of the farm
4. Unproductive farm areas

IX. Population --

Density

1. Size of farm family
2. Crop area per farm

Growth and composition

1. Age of each family member
2. Relationship of each family member to the head of family
3. Date of marriage of each husband and wife

4. Date of birth of each son, living or dead.
5. Date of death of each deceased son.
6. Date of birth of each daughter, living or dead.
7. Date of death of each deceased daughter.

#### Mobility

1. Ancestral home of the family and date of migration.
2. Former home and occupation of the head of this family
3. Date of migration of the head of this family.
4. Cause of migration of the head of this family.
5. Former home and occupation of the father of the head of this family.
6. Date of migration of the father of the head of this family.
7. Cause of migration of the father of the head of this family.
8. Residence and occupation of absent sons and absent unmarried daughters.

#### X. Standard of living indices --

- (1) Kinds and amount and value of foods eaten and trend in food consumption.
- (2) Clothing
  1. Material
  2. Amount
- (3) Housing and furniture
  1. Number of rooms
  2. Construction of house
  3. Kind, amount and quality of furniture
  4. Value
- (4) Special expenditures

#### IV. Method of Sampling

Since investigators native to the locality studied are very important to the reliability of the data collected, the samples selected will be conditioned in part by the availability of such persons qualified to undertake the work.

For each type of farming area, a representative village (or a group of small villages or hamlets) will be selected, and within which a minimum of 100 farms will be studied in

detail by use of the farm schedule and the family schedule. In addition, a minimum of another 100 farm families will be selected in the same or in neighboring villages for the population part of the family schedule. The farms and families will be selected on the basis of taking all the families in a village, or in the case of a large village, by taking all families along typical streets.

Types of farming areas will be differentiated by the names of crops using 20 per cent, or more, of the farmer's labor. The approximate boundaries of such areas will be determined by obtaining estimates from five persons familiar with conditions in the hsien and even in adjacent hsiens, of proportion of area in each crop.

#### V. Personnel for Field Work

Data will be collected by regional, qualified student, and local investigators.

Regional investigators will be selected from the staff of the Department of Agricultural Economics, from other departments of the college, and, where qualified, from outside the college. Each regional investigator will carry through a complete study in one area before undertaking the direction of other investigators.

Student investigators will be selected chiefly from the College of Agriculture. Other qualified students may be accepted, especially in case of the population study.

Local investigators will be selected on the basis of familiarity with the community, ability to handle numerical data, good character, personality, and tactfulness.

#### VI. Training of Investigators

Regional investigators will be trained by the director and other specialists. Student investigators will be trained by the director and specialists with the help of the regional investigators. Local investigators will be trained in person by regional and, in some cases, by student investigators.

#### VII. Organization of Field Work

Regional investigators will obtain information from the hsiens as a unit and will direct and check the student and

local investigators within the territory assigned.

Student investigators will collect the data required in the farm, locality and family schedules, and in most cases, they will also collect data for the hsiens as a whole. They will select their home hsiens and the adjacent hsiens.

Local investigators will collect the data required in the farm and family schedules. They will work chiefly in their own hsiens, but especially qualified men may be assigned to adjacent hsiens.

All schedules will be checked by the regional investigators in the field, or, where this proves impossible, checked in the office, and required additional information must be obtained before final payment is made to the investigator.

#### VIII. Specialists

A limited number of specialists in the fields of agricultural economics, rural sociology, population, soils and statistics will assist in the training of investigators and act as advisers. It is expected that at least one specialist in each field will spend six months to a year at Nanking during the period of the project for the purpose of rendering technical assistance and advice.

#### IX. Work and Policy Committee

The Director shall be Chairman of the Committee to decide on policy and methods of conducting the project. Members of the committee shall consist of regional investigators, and specialists invited to help on the project. The head of the Department of Agricultural Economics shall also be a member of this committee.

#### X. Publication of Results

The results studied will be published in book form in both English and Chinese. The director will be the author of the report. Those who write part or all of certain sections of the report will appear as author to such sections. All regional, student, and local investigators and specialists who do not participate in the writing will be given credit by name in the preface of the report for the work they do.



### Cooperation

Cooperation will be sought from such individuals and organizations as are in a position to assist in one way or another. In this way the funds for the project may bring greater returns. For instance, some enlightened local official may agree to use his own men for collection of data under the supervision of the personnel of the project. Possible cooperators in China are the

1. University of Nanking alumni
2. Other universities
3. Church and mission organizations
4. Schools
5. Local officials
6. Provincial departments such as rural cooperative banks, bureaus of agriculture
7. Bureaus of the National Government
8. Mass Education Movement



City Club of New York,  
55 West 44th Street,  
New York City,  
April 18, 1930.

TRANSFER

Mr. B. A. Garside,  
Secretary, Nanking University,  
150 Fifth Avenue,  
New York City.

Dear Mr. Garside:

The more I think about our meeting on Wednesday, the more hopeful I am that we are going to work out very satisfactory relations that will mean something really worth while for China. For the present, it seems to me if we can raise \$30,000.00, it will be sufficient for the coming year, although, of course, we would like more. On the other hand, I agree with the opinion expressed at our meeting that even a five-year program is not adequate. That will simply be a beginning.

I am not sure that just now is the time to begin any search for money. I am, however, thinking about people who could be approached with some hope of success and people who would not give otherwise to Nanking University or to our Institute. I hope before long to arrange a meeting with you and talk over some details.

Will you, in the meantime, kindly send me a list of those who were present on Wednesday, with their addresses? I want to keep a record and it might be well to send each one present something about the Institute so that they will know more about it.

Faithfully yours,

*Richard F. Ely*

RECEIVED  
UNIVERSITIES  
APR 21 1930  
JOINT OFFICE

1159

*over*



**REGISTER**

May 8, 1930

Dr. Richard T. Ely,  
Institute for Research in Land Economics  
and Public Utilities,  
337 East Chicago Ave.,  
Chicago, Ill.

My dear Dr. Ely:

I am very sorry indeed that the constant succession of board and committee meetings which always fill the latter part of April and the first week in May has prevented my replying to you before this in response to the inquiry you made as to the group who were present at the luncheon we had at the Town Hall Club on April 16.

You will remember that in all eleven people were present. In addition to Dr. Finley, Dr. Dorau and yourself, representing the Institute, the following were present representing Nanking:-

- Senior*  
Dr. Robert E. Speer, ~~Sr.~~ Secretary of the Board of Foreign Missions of the Presbyterian Church in the U.S.A., 156 Fifth Avenue, New York City
- Dr. Randolph L. Howard, Secretary of the American Baptist Foreign Mission Society, 152 Madison Avenue, New York City
- Dr. George B. Huntington, Treasurer, American Baptist Foreign Mission Society
- Miss Minnie V. Sandberg, Woman's American Baptist Foreign Mission Society, 152 Madison Avenue,
- Mr. Frank T. Cartwright, Secretary of the Board of Foreign Missions of the Methodist Episcopal Church, 150 Fifth Avenue
- Bishop L. J. Birney, missionary of the Board of Foreign Missions of the Methodist Episcopal Church with headquarters in Shanghai, China, now temporarily at 150 Fifth Ave.
- Mr. Earl H. Cressy, Secretary of the Council of Higher Education of the China Christian Educational Association, with headquarters in Shanghai, now temporarily at 150 Fifth Avenue

I left the meeting at the Town Hall Club with the feeling that it had been very much worth while. I am convinced that the proposed cooperation between the Institute and the University should prove of the greatest value, and should, with the passage of time, develop into a very important piece of Christian educational research in China. If we can make a beginning during the next year or two, even on a relatively small scale at first,

I am sure that the work will grow rapidly from year to year. I should certainly hope that we can, within a relatively short period of time, raise the \$30,000 proposed as an initial fund for this work, or even a somewhat smaller amount to initiate the cooperation if the entire sum cannot be secured without too great a postponement of our plans. It is difficult for our office to make any helpful suggestions as to where support for this undertaking might be enlisted for we always have a long list of appeals from our various Universities in China which are both urgent and long standing, and which often cannot be met even in part. You will note that most of those present at the luncheon were mission board secretaries. All of them face the same problem of constant appeals from their own missionary constituency which they are never able to meet fully.

I am sure that we will all agree, however, that we should be able to find other philanthropic individuals here in America who are not keenly interested either in direct missionary activities, or in the regular educational programs of our various Universities, but whose support might be enlisted for such cooperation as the Institute and the University are contemplating. I know that the Board of Founders of the University of Nanking would be happy to cooperate with you in finding and approaching such individuals. I should be very glad to consult with you further in regard to the details.

Very sincerely yours,

BAG-H

H-BAG

Very sincerely yours,

I am sure that we will all agree, however, that we should be able to find other philanthropic individuals here in America who are not keenly interested either in direct missionary activities, or in the regular educational programs of our various Universities, but whose support might be enlisted for such cooperation as the Institute and the University are contemplating. I know that the Board of Founders of the University of Nanking would be happy to cooperate with you in finding and approaching such individuals. I should be very glad to consult with you further in regard to the details.

1161



Nanking

TRANSFER

Received September 10, 1930

THE  
INSTITUTE FOR ECONOMIC RESEARCH



FOR a country like the United States, in the very front, setting the pace for industrial and commercial progress, economic knowledge is not merely of vital importance, it is the very breath of life.

Says Ex-Governor Lowden of Illinois:

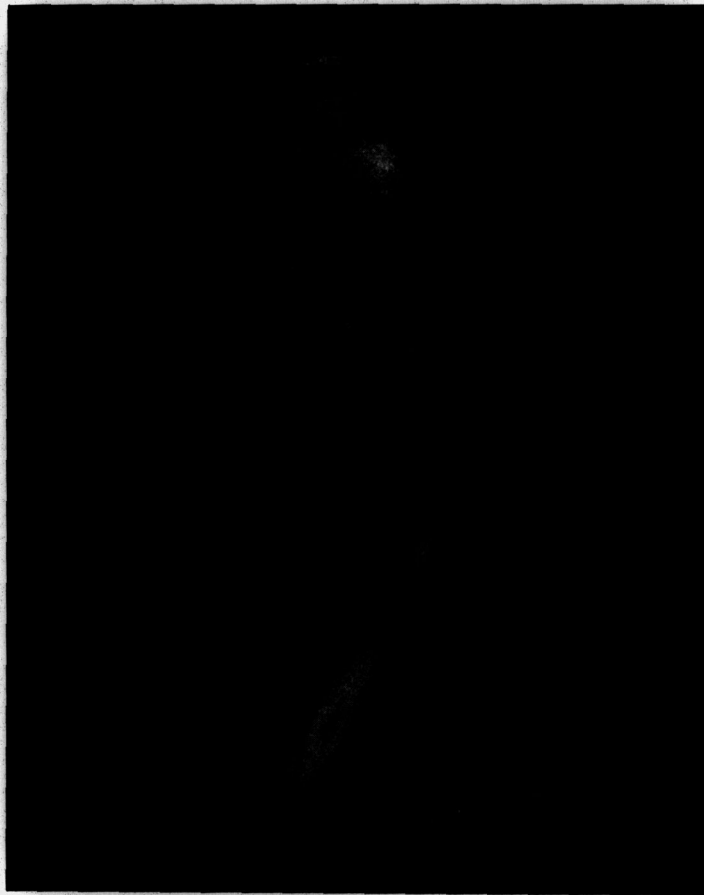
"I can't tell you how much I am interested in this work you are doing. It is the most important and the most needful, in my opinion, of all the work being done by the economists of today."

Requits 3

RICHARD THEODORE ELY  
10 E. 40th St.  
New York

DIRECTOR OF RESEARCH  
INSTITUTE FOR ECONOMIC RESEARCH

1162



**RICHARD T. ELY, A.M., PH.D., LL.D.**

*Director of Research of the Institute for Economic Research, Head of the Department of Political Economy, Johns Hopkins University, 1881-92. Professor of Political Economy, University of Wisconsin, 1892-1925. Honorary Professor of Economics, 1925—. Research Professor of Economics, Northwestern University, 1925—. One of the Founders of the American Economic Association. Member International Statistical Institute.*

*AUTHOR: Outlines of Economics; Monopolies and Trusts; Property and Contract in Their Relation to the Distribution of Wealth; Elements of Land Economics; Etc.*

D  
D

1163

# THE INSTITUTE

## *Its Purposes and Accomplishments*



THE INSTITUTE is an incorporated non-profit, educational and research organization, founded by Dr. Richard T. Ely and friends in 1920, incorporated in 1925, originally located at the University of Wisconsin, later affiliated with Northwestern University, but retaining its own identity and operating as a separate organization under its own Board of Trustees.

The purpose of the Institute is research into general problems of economics, with particular regard to land and public utilities, in which fields there has been a dearth of accurate scientific data.

In a phrase—"The aim of the Institute is *scientific, economic service*; the method is to *look and see the facts.*"

It is common knowledge that public utilities, which supply modern communities with light, heat, power, water, transport and communication, have a vital relationship to community welfare and social progress. These relationships, we may expect, will become increasingly vital to public welfare as our economic society grows more complex and its members more interdependent.

Public utilities, as a group, have certain peculiar economic characteristics which distinguish them from private business and render them an appropriate field for special study. Neglect of these distinctive characteristics and of the economic principles pertaining thereto has led to many unsound public and private policies of regulation and management.

The work of the Institute has been recognized by authorities everywhere as of fundamental importance and of the highest possible quality—scientific, impartial, authoritative.

Its publications have been accepted as the work of experts and have not infrequently established definite principles and points of departure for fresh practice in their respective fields.

Not only has the Institute issued many books and pamphlets since January, 1925, but it has issued the *Journal of Land and Public Utility Economics*, quarterly, in which articles often of epoch-making importance have first appeared.

NOT only have I always appreciated the thoroughness of your work but your inspiration. This inspiration will abide with me to my dying day. You aroused my great interest in Economics and I owe you much for what I learned."

LESSING ROSENTHAL

## THE INSTITUTE FOR ECONOMIC RESEARCH

### *Board of Trustees*

WILLIAM M. CHADBOURNE, *New York*  
RUFUS C. DAWES, *Chicago*  
RICHARD T. ELY, *New York*  
LAURENCE D. ELY, *Chicago*  
JOHN H. FINLEY, *New York*  
WILLIAM S. KIES, *New York*  
HON. FRANK O. LOWDEN, *Chicago*  
GEN. NATHAN WILLIAM MCCHESENEY, *Chicago*  
DR. ALBERT SHAW, *New York*

### *Officers*

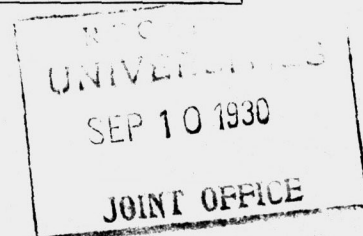
DR. ALBERT SHAW,\* *President and Chairman*  
JOHN H. FINLEY,\* *Vice-President*  
WILLIAM S. KIES,\* *Vice-President*  
WILLIAM M. CHADBOURNE,\* *Vice-President*  
FRED J. WRIGHT, *Executive Secretary*  
DR. HERBERT B. DORAU, *Treasurer*

\* Member of Executive Committee

NEW YORK: 10 EAST 40TH STREET  
CHICAGO: 337 EAST CHICAGO AVENUE

"As you doubtless know, Dr. Ely and his Staff are carrying on the most scientific and thorough-going research in this important field that is being done anywhere in the world. The results that have flowed from the Institute have had world-wide recognition. We consider it one of the best if not the best agency of its kind in existence . . . It is laying the foundation for policies both national and international that are fundamental to business and social organization."

DR. ALBERT FRED WOODS  
*Director of Scientific Work in the  
Department of Agriculture, Washington, D.C.*



1165

*Board of Trustees*

ALBERT SHAW, *President*  
 Editor, Review of Reviews

RUFUS C. DAWES, *Chairman, Finance Committee*  
 111 West Monroe Street, Chicago

LAURENCE D. ELY  
 207 East Grand Avenue, Chicago

RICHARD T. ELY, *Director of the Institute*  
 Research Professor of Economics,  
 Northwestern University

JOHN H. FINLEY  
 Associate Editor, New York Times

HENRY S. GRAVES, *Director*  
 School of Forestry, Yale University

W. S. KISS  
 420 Lexington Avenue, New York

FRANK O. LOWDEN  
 Sinnissippi Farm, Oregon, Illinois

NATHAN WILLIAM MACCHESNEY  
 30 North La Salle Street, Chicago

INSTITUTE FOR RESEARCH IN  
 LAND ECONOMICS AND PUBLIC UTILITIES

Affiliated with  
 Northwestern University  
 10 East 40th Street  
 New York, N. Y.

*Staff*

RICHARD T. ELY, Director  
 HERBERT D. SIMPSON  
 COLEMAN WOODBURY  
 HERBERT B. DORAU  
 PAUL J. RAVER  
 E. W. MOREHOUSE  
 A. G. HINMAN

*Advisory Research Council*

PROFESSOR B. H. HIBBARD  
 University of Wisconsin

PROFESSOR FRANK A. FETTER  
 Princeton University

DEAN RALPH E. HEILMAN  
 School of Commerce, Northwestern  
 University

PROFESSOR C. O. RUGGLES  
 Harvard University

PROFESSOR E. R. A. SELIGMAN  
 Columbia University

PROFESSOR JOHN D. BLACK  
 Harvard University

DEAN CHARLES M. THOMPSON  
 College of Commerce, University  
 Illinois



October 24, 1930.

**TRANSFER**

B.A. Garside, Esq.,  
 University of Nanking,  
 150 Fifth Avenue, New York City.

Dear Mr. Garside:

I cannot tell you how mortified I am to find your letter of September 30th unanswered. We have been more than busy in our New York office.

I have been very anxious to ~~find~~<sup>see</sup> Dean Reisner, and I feel that it is a real loss to me if I have missed the opportunity. I have to go to Chicago now and will not be back until Tuesday, November 4th. I wonder if it is going to be too late to see Dean Reisner on my return?

Our developments here are proceeding satisfactorily and we are getting the cooperation of men of real significance. We are forming a Committee of Sponsors and so far have acceptances from Mr. Owen D. Young, Mr. John W. Davis, Mrs. Frank O. Lowden and Mr. Frederick H. Ecker, the President of the Metropolitan Life Insurance Company.

I am much interested in the work in China, but I suppose it is perfectly obvious that now is not a time to branch out and secure funds for our outpost in China.

Faithfully yours,

Richard T. Ely  
 Director of Research

T

1166



RECEIVED  
UNIVERSITIES  
OCT 25 1930  
JOINT OFFICE

1167

Hanking

November 26, 1950

TRANSFER

Dr. Richard T. Ely,  
Institute for Research in Land Economics  
and Public Utilities,  
10 East 40 Street,  
New York, New York.

Dear Doctor Ely:

I am enclosing herewith a memorandum which I have prepared after returning to the office from our conference at luncheon. I shall be glad to have your comments on it and any additions or alterations if you consider them necessary. I shall be very glad to prepare this in more of a project form if you so desire, and in the meantime would be glad to have your statement as to objectives and results that might be expected from such a reconnaissance survey.

I am sending a copy of this memorandum, of course, to Mr. Garside, who will act officially on behalf of the University of Hanking. My address for the next month will be at 170 South Marengo Avenue, Pasadena, California.

I really believe that we made very definite progress to-day in our consideration of research studies in land economics in China. I think we have found a basis on which we can agree to go forward together and without which no definite program can be initiated.

With the assurances of my highest esteem and appreciation of your interest in these great problems, I am

Yours very sincerely

John H. Reisner  
Co-Dean, College of Agriculture  
and Forestry

JHR:MS

1168

Memorandum of Conference with  
Dr. Richard T. Ely, Mr. Garside, and Mr. Reisner  
At City Club

November 26, 1930

After considerable discussion it was felt that the method of proceeding in Chinese studies of land economics was to secure the services of some good specialist in the United States who would spend one year in China with headquarters either in Shanghai or at the University of Nanking, depending upon conditions pertaining at the time. Dr. Ely suggested the name of Professor George S. Wehrwein of the University of Wisconsin. The plan would be for Professor Wehrwein to remain in China nine or ten months securing all possible information bearing on land economics from whatever sources possible, both Chinese and foreign, and on the basis of this submit a report with recommendations as to particular fields in which research might profitably be undertaken in the years to come.

It was also suggested that no attempts be made to work out a basis of cooperation between the Institute for Research in Land Economics and Public Utilities and the University of Nanking until after Professor Wehrwein or some other appointee should make report and recommendations. The great need at the present time is to secure information upon which a wise program of research might be developed. Cooperative relationships would naturally develop out of favorable recommendations.

As to the cost of such a reconnaissant survey, the following estimate was made:-

Salary for 12 months	G\$7,500.00
Travel for family	5,000.00
Travel in China	1,000.00
China expenses	1,500.00
Total	<u>G\$15,000.00</u>

Note: If the family should decide not to go in the case of Professor Wehrwein it would probably mean a difference of \$4,000.00 in the ocean travel account. Professor Wehrwein, as we understand it, has a family of wife and three children. The last item of G\$1,500.00 would be for expenses of assistants and such special studies as might be found necessary.

Dr. Ely agreed to prepare a fuller statement as to the objectives in mind for the reconnaissant survey and of the value of results that might be expected to accrue from it.

Dr. Ely agreed also to approach Professor Wehrwein at the first opportunity. It was felt highly desirable in the final preparation of the project to be able to recommend some one definitely to undertake the survey.

It was also felt that while the University of Nanking and the Institute for Research and Land Economics would work together, during these initial stages, it were better for Dr. Ely to carry out the necessary approaches to possible underwriters for the project.

JHR:MS

  
John H. Reisner